



Thukral & Tagra
 Simul Existentium II: Sterculiaceae-A, 2018
 Oil on canvas (61 cm dia.)

“Our ambition is to serve as a strategic partner to industry-leading organizations.”

Aiman Ezzat,
 Chief Operating Officer

Aiman Ezzat, Chief Operating Officer, discusses the current changes to our customer-centric organization and the way Capgemini serves as a strategic partner.

With orders amounting to around **€13.4 billion**, 2018 was a particularly exciting year that laid a strong foundation for 2019. We are proud to work with renowned companies in various sectors around the world, some of whom have even made us one of their preferred partners. But our ambition does not end there! Our goal is to play a defining role in the strategic decisions guiding the activity of an even broader portfolio of clients.

To achieve that goal, we have introduced an organization that will unite all the strengths of our Group and extend our vast range of services to everyone. As you know, now more than ever, our clients are at the center of everything we do. And that goes both for our traditional points of contact in IT departments, as well as all other corporate leaders – in operations, marketing, and sales, for example – who now rely on our

services. Technology is everywhere, serving as a powerful lever for every transformation in the digital realm.

We have improved our agility, combining our sectorial expertise and a deep understanding of our clients' businesses, with our technological skills, competitiveness, and global presence. Moreover, it is the diversity of our teams that helps to encourage a free exchange of ideas and perspectives, which ultimately enriches our Group. These are all crucial advantages for supporting our clients, creating value and expanding our market share in a high-potential environment.

2018 was a year of major commercial success, which we can all celebrate. I invite you to discover, in the following pages, a series of interviews that demonstrate the trust that our customers show in us. /

